



## ***SHORT COMPANY PROFILE***



*SME & Associated partner with*





# ABOUT US

**European Consulting Office founded in 1997.  
Specialized in Travel Supply Chain, Purchasing,  
Organization assessment and Training.  
All partners have a background from  
operations in the industry or  
services market segments.**

**● Areas of expertise**



**Travel Supply Chain**



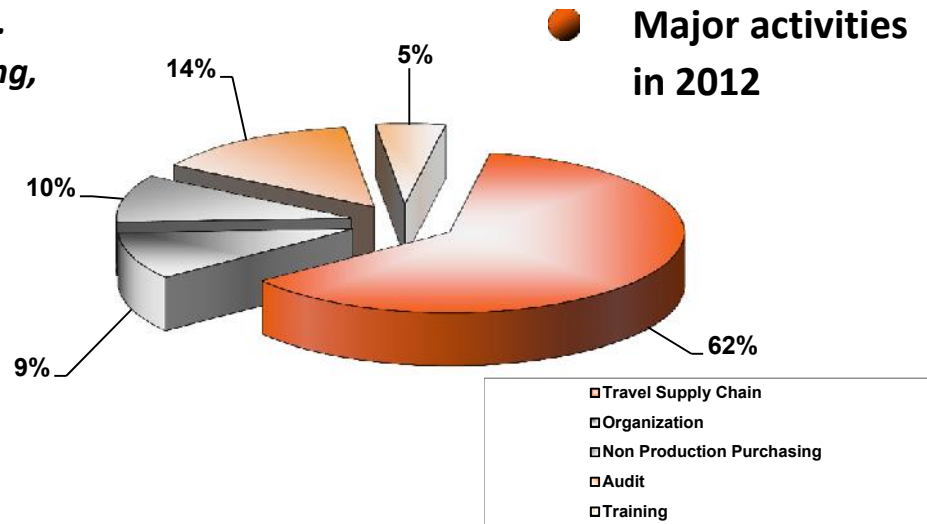
**Travel Alternatives**



**Congresses & events**



**Mobility Management & Card systems**



**Assessment of best practices implementation  
Organization & Resource Management**

**Diagnostics/ Audits**

**Cost Modeling & Cost Containment**

**Performance & Measurement**

**Tools & Technology**

**Coaching & Training**

**Market studies & Due diligence**



# REFERENCES

*In 16 Years more than 4,0 Billion Euros audited and or improved !*





# PARTNERS



## Jean-Michel Kadaner Ceo

Expert in Travel Supply Chain IS/IT Outsourcing & Non Production Purchasing  
Process analysis, change management & turnkey projects management. Corporate and Purchasing  
card specialist

22 years of experience in multinational companies in Europe and USA

16 years of consulting to Fortune 500 companies

Engineer, previously Purchasing Director in Alcatel and Alcatel Alstom  
Member of ACTE, GBTA ,EFQM, and the Who's who of Professionals  
Married, 3 children Languages : French, English and German

Mentor by



- **Number of Partners : 2 (in 2012)**
- **Number of Associated Partners :**  
**USA : 1 UK : 1 SW : 1 Dubai : 1 Singapore : 1**
- **Number of consultants : up to 16 (worldwide trough RGP partnership)**
- **Web Site : [www.keycorporatesolutions.co](http://www.keycorporatesolutions.co)**
- **Customers : Eurotop 100 & Public Administrations**

View my profile on **LinkedIn**



# WHY US ?

	Key Corporate Solutions & Co	TRADITIONAL Consulting	TRADITIONAL Staffing
Approach	TAILORED, COLLABORATIVE	Prescriptive and proprietary	None
Experience	AVERAGE 15 + YEARS	Junior staff with management oversight	Varied
Geographic Coverage	GLOBAL COVERAGE, LOCAL EXECUTION	Global	Local
Scope of Service	BROAD MULTI-FUNCTIONAL CAPABILITIES	Broad multi-functional capabilities	Narrow functional capabilities
Commitment to Project	CONSULTANTS DEDICATED FOR PROJECT DURATION	May be on multiple projects	May be in-between traditional jobs
Knowledge Transfer	VITAL PART OF ENGAGEMENT MODEL	Lower priority in engagement model	Occurs infrequently
Service Delivery	INTEGRATE WITH CLIENT TEAMS	Directive and hierarchical	Transactional delivery



## WHERE TO FIND US ?

### **TRIER : (HQ)**

Johannisstrasse 28 Appt n° 8

D-54290 Trier

Allemagne

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Mobile: + 49 (0) 171 2088988

Skype: kcsjmk

E-Mail : [contact@keycorporatesolutions.com](mailto:contact@keycorporatesolutions.com)

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### **PARIS : (Hosted)**

Rue du Faubourg Saint-honoré N° 264

F-75008 Paris

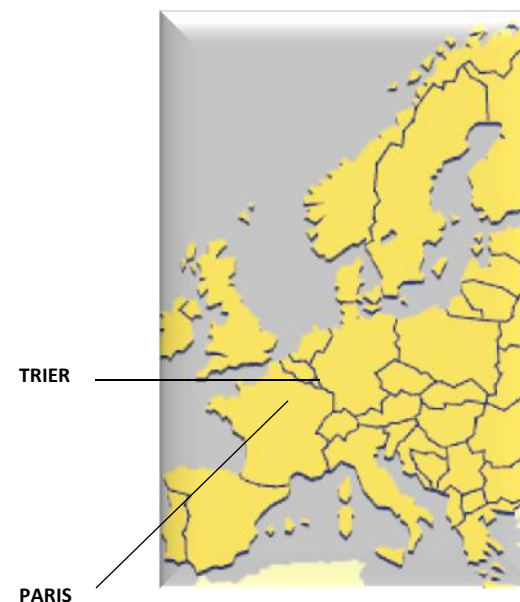
France

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## TERMS & CONDITIONS

Abstract from our Standard T&C's :

- ▶ « Client hire us for our independent judgment, objectivity , expertise analytical skill and concentrated attention to the solution of a problem.
- ▶ In providing these skills, we treat our clients as our top priority and place their long term interest far above our short term gain.
- ▶ We accept no fees, commissions, gratuities from suppliers for recommending their equipment, supplies or services to our clients.
- ▶ We guard the confidentiality of all client information, unless belonging to public domain, and will not take any financial gain or advantage based upon inside information.
- ▶ We will either sign our client's confidentiality agreement or provide our own signed confidentiality agreement for each assignment.
- ▶ We accept only those assignments that we are qualified to perform and that will provide real benefit to the client.”